



**FOSTER**  
MEDIATOR/MÉDIATEUR  
J. Charles Foster, Q.C./c.r.

## **J. Charles Foster, Q.C./c.r.**

Principal/Avocat principal  
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### Assistant/Assistante exécutif

Jadrien Hong

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After several years as a partner in a larger firm, I founded Foster & Company in 1997 with the goal of providing top-flight service to my defence practice clients in a boutique firm where the platform allows for bespoke and highly efficient client service. We get to know our clients, understand their needs, and develop long-standing relationships built on trust. When you're a Foster & Company client, you know you're getting "big firm" expertise with small firm personal service.

This philosophy impacts not only how I approach the firm's litigation, practice, but also my ADR practice. When it comes to being a mediator, I believe it's important to take the time to understand the matter, the issues, and the parties so that I'm prepared to help you and your client reach a satisfactory resolution in even the most difficult cases. It's not the process of mediation that drives me, it's getting tough cases resolved. Results matter, and my ability to resolve difficult cases is sought out by counsel who know that my goal is to get it done.

My primary ADR practice areas include serving as a mediator/arbitrator commercial litigation, personal injury (particularly motor vehicle accidents), insurance (CGL/homeowners/subrogation), professional negligence, and construction claims. I have conducted over 500 mediations throughout my career, and my practice has grown substantially in the last several years to make up the majority of my work. In 2021, 97% of the mediation files I conducted settled at mediation or through my continued efforts in the weeks following.

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J. Charles Foster Professional Corporation  
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J'ai fondé Foster & Company en 1997 dans le but de fournir un service axé sur le client. Depuis plus de 25 ans, cet objectif guide notre approche de notre travail et de nos clients. Nous apprenons à connaître nos clients, à comprendre leurs besoins et à développer des relations de longue durée fondées sur la confiance. Lorsque vous êtes client de Foster & Company, vous savez que vous bénéficiez de l'expertise d'une "grande entreprise" et d'un service personnalisé d'une petite entreprise.

Cette philosophie influe non seulement sur ma façon d'aborder les litiges du cabinet, mais aussi sur ma pratique du règlement extrajudiciaire des différends. En tant que médiateur, je crois qu'il est important de prendre le temps de comprendre l'affaire, les problèmes et les parties afin d'être prêt à vous aider, vous et votre client, à trouver une solution satisfaisante, même dans les cas les plus difficiles.

Mes principaux domaines d'activité en matière de règlement extrajudiciaire des litiges comprennent la médiation et l'arbitrage dans des affaires de litiges commerciaux, de dommages corporels (en particulier les accidents de la route), d'assurance (responsabilité civile générale/propriétaire de maison/subrogation), de négligence professionnelle et de construction. J'ai mené plus de 500 médiations au cours de ma carrière, et ma pratique de la médiation s'est considérablement développée au cours des dernières années pour constituer la majorité de mon travail. En 2021, 97 % des dossiers de médiation que j'ai menés se sont réglés lors de la médiation ou grâce à mes efforts continus dans les semaines qui ont suivi.

### **Languages/Langues**

English (spoken & written)

Français (parlé et écrit)

### **Professional/Professionnel**

1997 to Present/à aujourd'hui

Founding Principal  
*Foster & Company*  
Barristers & Solicitors/Avocats

1991 to 1997

Partner  
*Hanson, Hashey*  
Barristers & Solicitors/Avocats

1986 to 1991

Associate Lawyer  
*Hanson, Hashey*  
Barristers & Solicitors/Avocats

### **Education/ Éducation**

Mediation and Dispute Resolution  
Certificate, 2001

Harvard Law School, Cambridge,  
Massachusetts

1982 to 1985	LL.B Université de Moncton
1980	Languages Diploma Université du Quebec à Chicoutimi
1979 to 1982	B.A. Honours Program - 3 years completed Memorial University of Newfoundland

**Awards & Recognitions/Prix & reconnaissances**

Appointed Queen's Counsel (2011)

Recognized by Best Lawyers in Canada for Insurance and Commercial Litigation

Expert-ranked Leading Legal Practitioner

Diplomate Member of the Canadian Academy of Distinguished Neutrals

**Professional Associations/ Associations professionnelles**

Law Society of New Brunswick (member of Council 1990 - 1993)

York Sunbury Law Society

Canadian Bar Association (previously member-at-large, National Insurance Section)

Association des juristes d'expression française du Nouveau-Brunswick

Canadian Defence Lawyers

American Bar Association

Defence Research Institute

American Association for Justice

Association of Defence Trial Attorneys (Provincial Chairperson)

Elected Member of Federation of Defence and Corporate Counsel

ADR Atlantic Institute

Insurance Institute of New Brunswick

College of Vocational Rehabilitation Professionals – Board Member

Canadian Academy of Distinguished Neutrals

Associate Member of the Surety Association of Canada

Member of and contributor to Nova Scotia Insurance Women's Association

Member of and contributor to New Brunswick Insurance Professionals Association  
(previously New Brunswick Insurance Women's Association)